

Dortmund, May 2001



Dortmund

Europe's Hot Spot for Software Business

The race to be global is up and running

High-tech companies aggressively enter international markets

SIEMENS

SAP

 **Brokat Technologies™**

... **T**



Intense international competition

US leaders expanding quickly to launch foreign activities

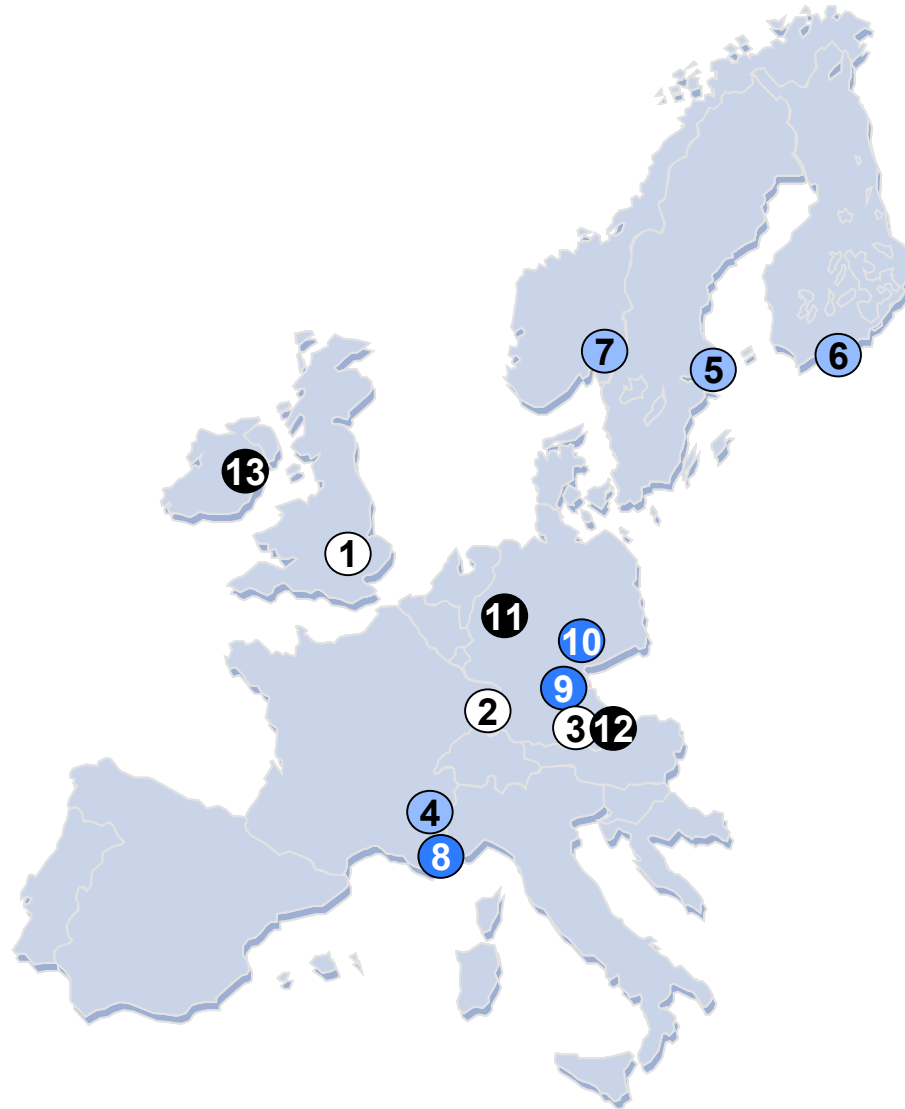
YAHOO!

ORACLE.COM

 **ARIBA®**

 **QXL**

European high-tech clusters are growing



Biotech

- ① Cambridge
- ② Strasbourg
- ③ Munich

Telecom

- ④ Grenoble
- ⑤ Stockholm
- ⑥ Helsinki
- ⑦ Oslo

Electronics and optics

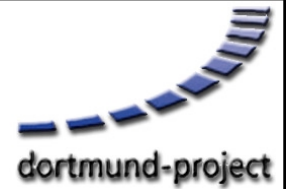
- ⑧ Sophia Antipolis
- ⑨ Jena
- ⑩ Dresden

Software, IT

- ⑪ Dortmund
- ⑫ Munich
- ⑬ Dublin

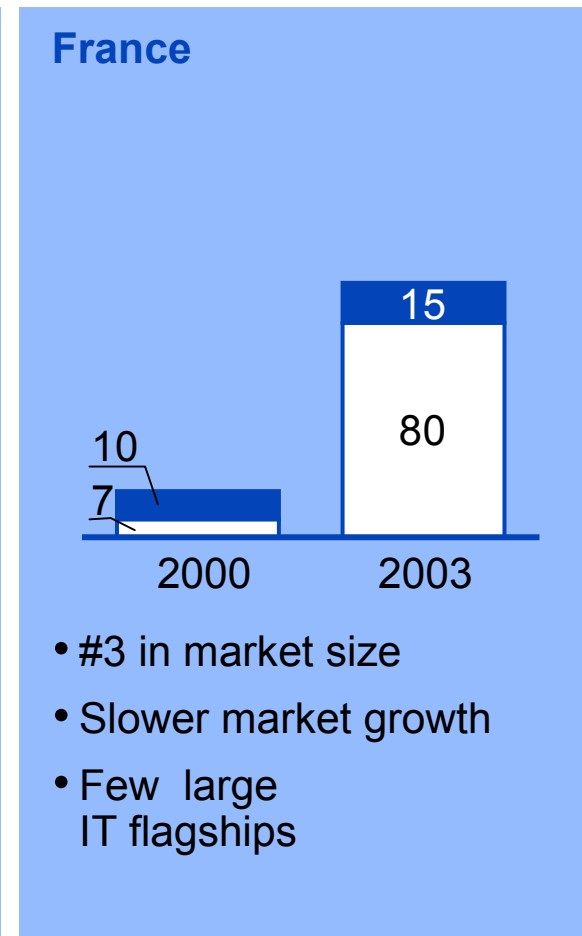
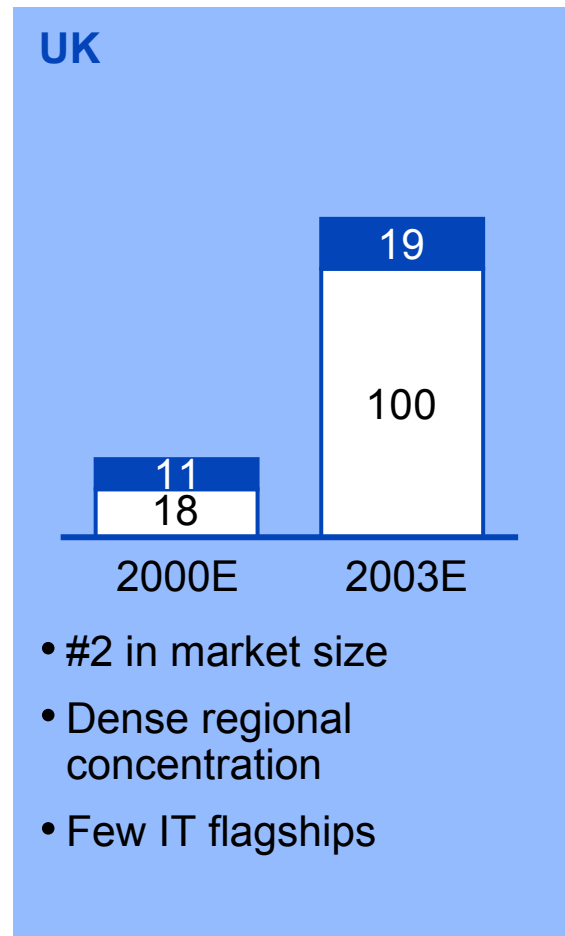
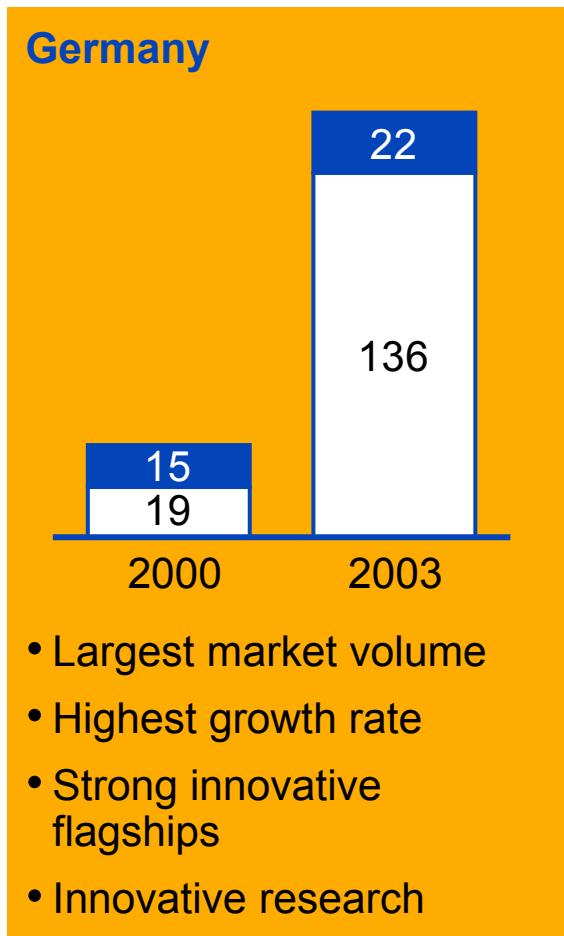
Source: dortmund-project

Germany has the largest share in Europe's e-commerce and software markets



USD billions

■ Software
□ E-Commerce



Source: dortmund-project

Dortmund and the Rhine-Ruhr-Region...



... the center of European economic strength

Dortmund and the Rhine-Ruhr-Region

- 25% of total German GDP
- 18 million inhabitants
- More than 50 universities
- Home to 45 of Germany's 100 largest corporations, 19 of the European Top 100
- Citizens from more than 180 nations



- 40% of EU citizen live within 300 miles range
- European capitals to be reached within 1 hour's flight

Strong business growth in IT and software

- IT growth in Dortmund at 20% p.a. twice as fast as the rest of Germany
- More than 10,000 software companies in the greater catchment area
- More than 100,000 employees in IT and software business in the Rhine-Ruhr-Region

Success stories

- Worldcom UUNET (>400 employees)
- EDS (>300 employees)
- Materna, leading wireless backend application provider (1.200 employees)
- Comline, fast growing e-business software and solution provider (>200 employees)

Excellent sources for knowledge and human resources



University of Dortmund

Description

- Leading education in computer science
- Largest IT graduate school in Germany
- Premier research in various fields, e.g. Artificial intelligence, software technology

International School for Advanced Study in Information Technology

- New fast-track education for IT professionals
- High degree of integration between research, education and companies

Fraunhofer Gesellschaft

- Innovator of worldwide leading MP3 compression technology
- Special divisions for mass data logistics

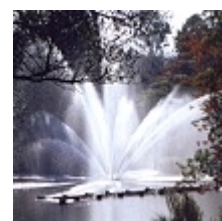
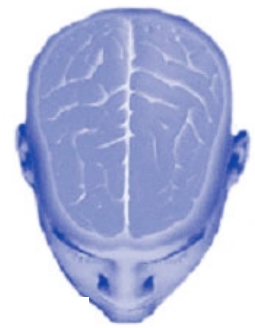
**Overall
more than 25
research institutions
in Dortmund**

Ample opportunities for sports and recreation

Sports



Recreation



Source: dortmund-project

A dedicated support team of Dortmund is offering valuable support for setting up your business



Business services

- Service**
- Partnering program to facilitate JVs
 - First client search support
 - Facilitation of public registration processes
 - Executive search and recruiting
 - Integration in business community
 - Consulting for public financial support programs

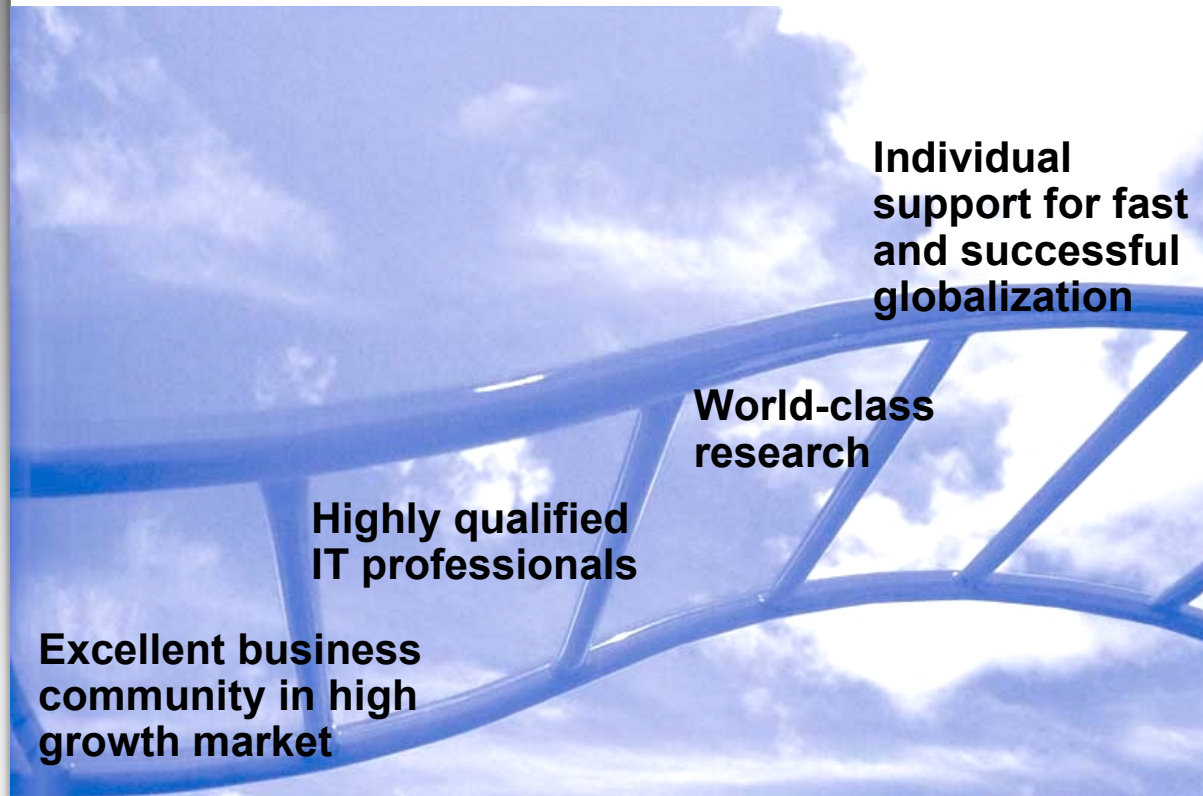
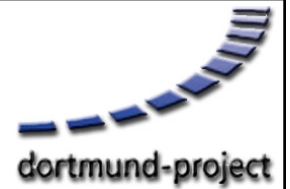
Facility services

- Fully equipped office premises free of charge for first three months
- Secretary services
- Conference facilities
- Comfortable fully equipped apartment free of charge for first three month

Private relocation services

- Language courses for you and your family
- Personal guide for recreational activities (culture, sightseeing, sports, restaurants, etc.)
- Banking, insurance and health care advisor
- Facilitation of public registration processes

Highlights of Dortmund at a glance



Individual support for fast and successful globalization

World-class research

Highly qualified IT professionals

Excellent business community in high growth market

Your first alert to access our support team

Lars Tata

+ 49-231-286-584-13

+ 49-231-286-584-66

Ltata@dortmund-project.de

For further information browse to

www.it-growth.com

Source: dortmund-project