



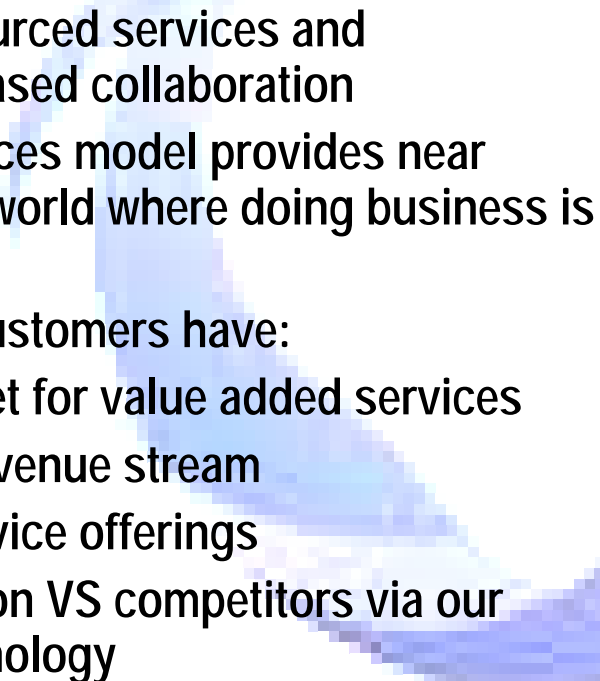
METEOR

The Internet's Communications Platform

After web conferencing –
WHAT'S NEXT?



Introduction

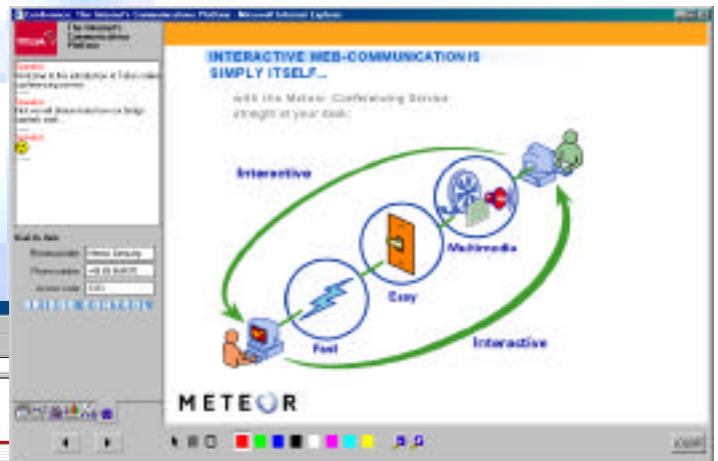
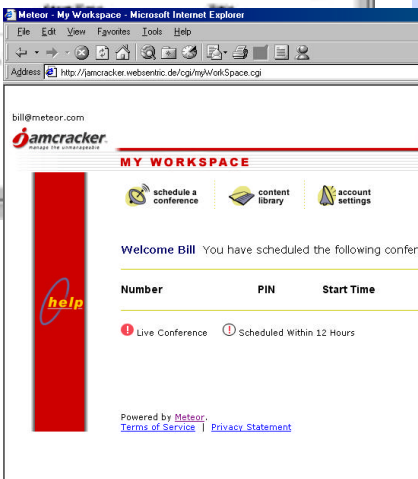
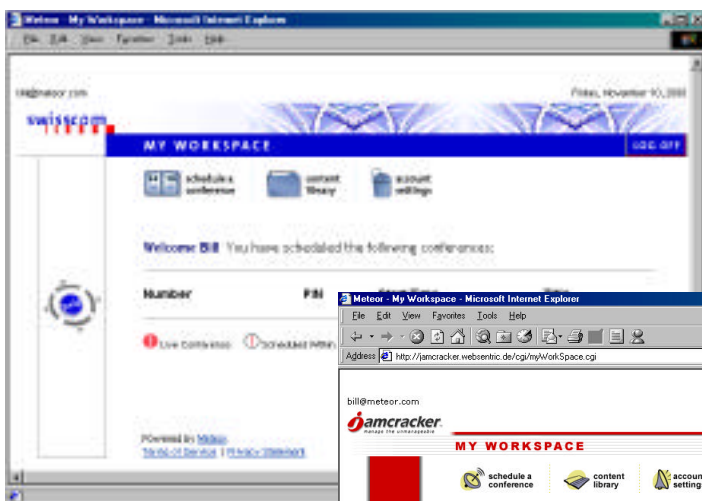
- Meteor provides outsourced services and components for web based collaboration
 - Our indirect/OEM services model provides near infinite scalability in a world where doing business is increasingly expensive
 - Our service provider customers have:
 - a fast time to market for value added services
 - a strong annuity revenue stream
 - more complete service offerings
 - strong differentiation VS competitors via our configuration technology
- 

How Meteor Services are Used

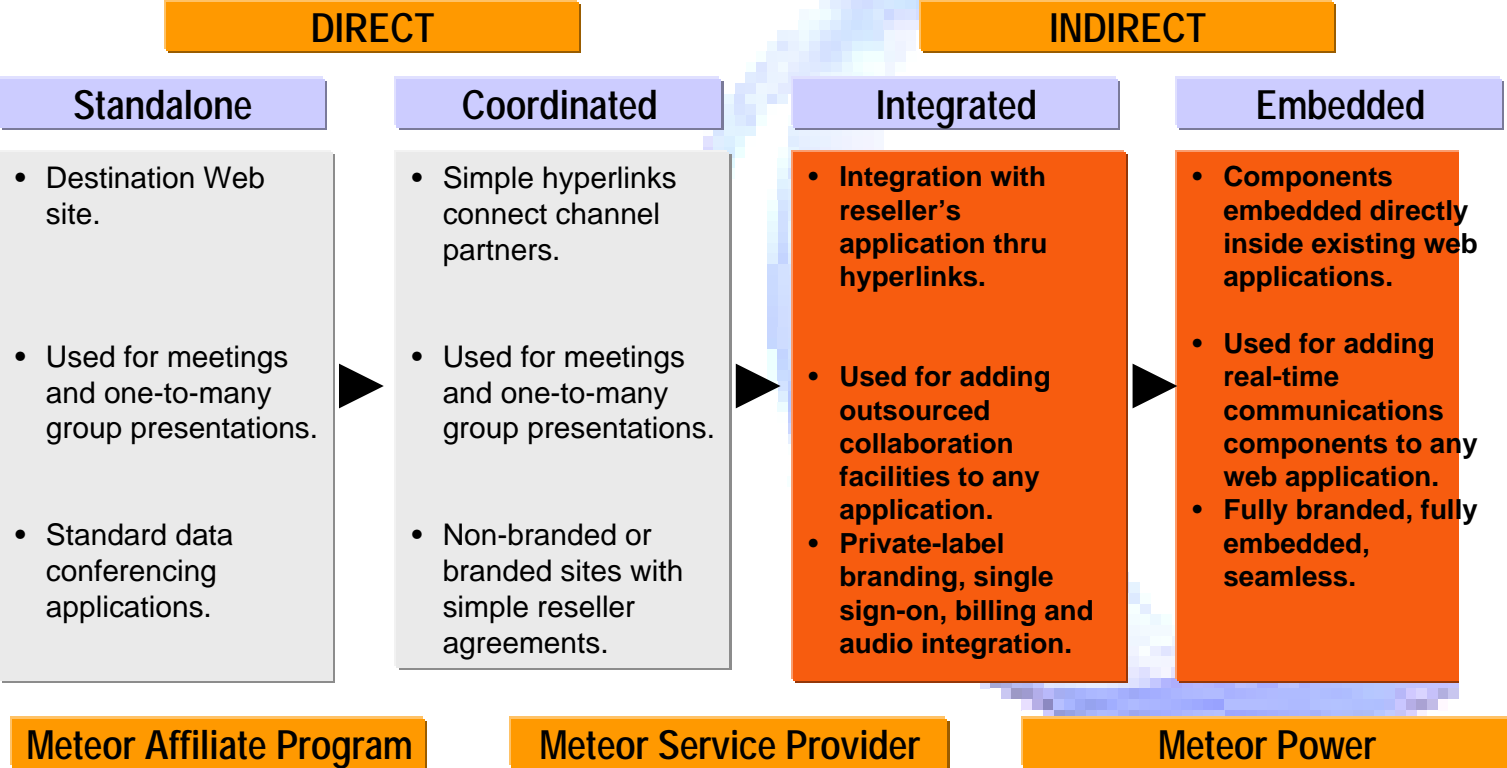
The Platform to Solve Business Challenges:

- To assist with the globalization of business
 - by enriching business communications 24 hours per day
 - eCRM - tele-marketing/sales, customer support and training
- To reduce the complexity of online business
 - Transaction enablement - auction, RFP, design automation, etc...
- To enhance the speed & effectiveness of decision-making
 - by bringing all the right people and information together for higher quality decision-making
 - Web based meetings – board meetings, project management reviews, sales and marketing training

Meteor in Action...



Evolution of Web Collaboration



Meteor Architecture

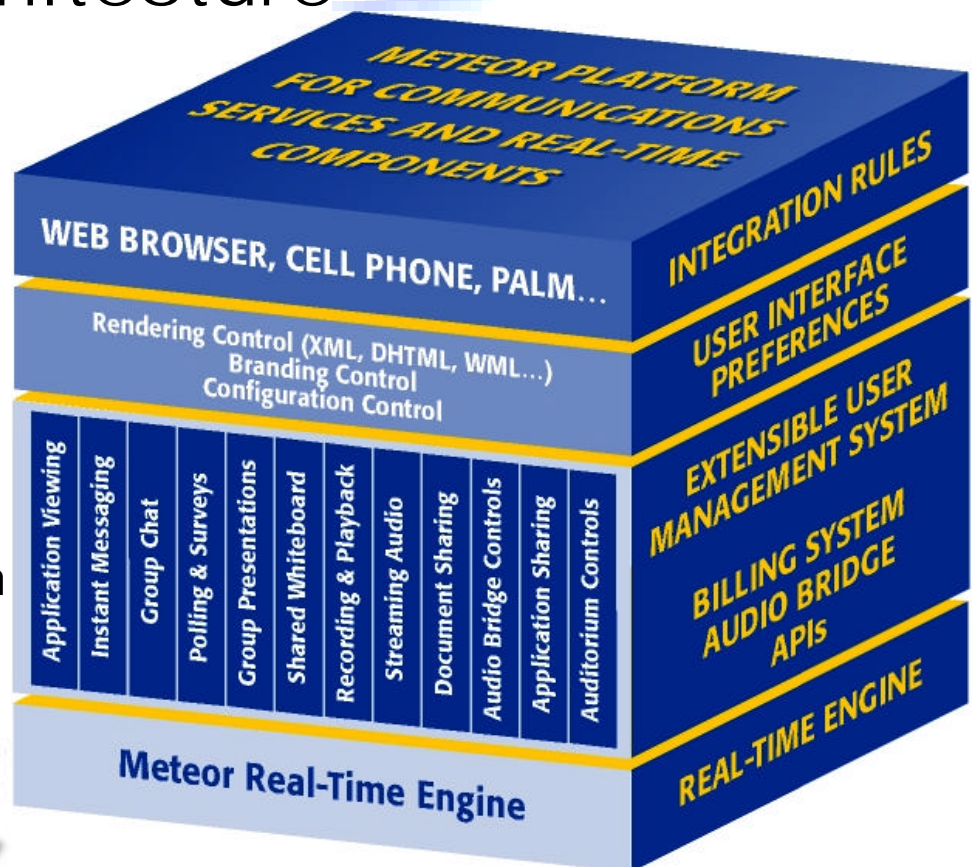
Service Offerings:

Integrated

- Fully outsourced, managed collaboration services for Service Providers

Embedded

- A la carte collaboration components for any web application



METEOR



Major Customers & Partners

CompuServe

SAP

voyant



WebMDSM

<allaire> Alliance
Partner

jamcrackerSM
manage the unmanageable

swisscom

Digital Island

Sun
microsystems

meetingmaker[®]

Ejasent

SONICLE

ORACLE

METEOR



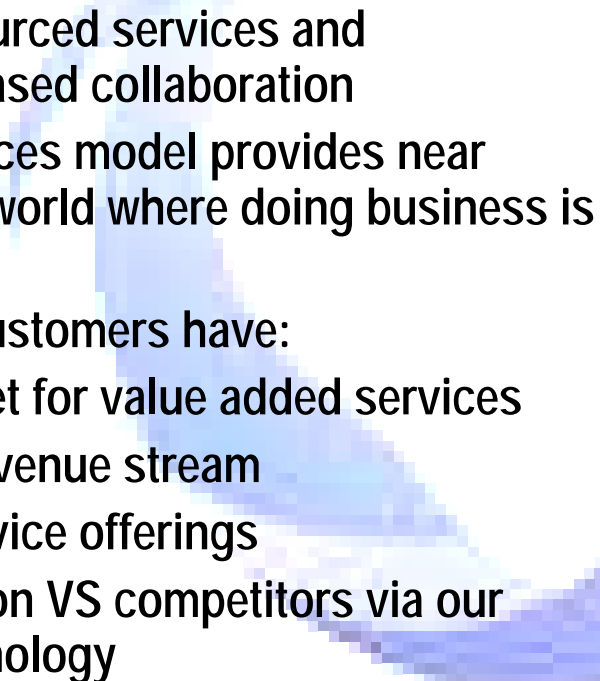
The future of real-time collaboration

“After 2000, simultaneous collaboration technologies will be deployed as components within other systems - either horizontal workgroup systems (e.g., Exchange and Domino) or vertical applications (e.g., CRM) - not as standalone products (0.8 probability). .”

-Gartner Group



Summary

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- 



More info...

If you:

- are interested in adding web collaboration capabilities to your service offering -or-
- are interested in talking to one of our resellers to subscribe to a web collaboration service -or-
- want more information about web collaboration

Send me an email – bill@meteor.com